



INNOVATION LEADERS CERTIFICATE

This executive programme develops individuals to be Innovation Leaders able to align their innovation portfolios with business strategy to improve performance, accelerate growth and achieve return on investment.



Innovation becomes a high priority, often as a reaction to a threat or a determination of an organisation's senior leadership to shift their strategic direction, to drive improvement and growth. Organisations who follow a structured innovation approach have the ability to mobilise innovation initiatives, and can optimise the time taken to create new value for their customers and themselves. In practice, this structured approach rarely occurs as business units and functions tend to focus on serving their own interests that invariably result in manifesting tensions and inherent resistive inertia. So, the question is how do you mobilise innovation successfully in a multi-business organisation? This programme will inform and shape the design parameters for innovation initiatives and ensures alignment with business strategy.

INTRODUCTION

This course will support individuals in the leadership, management and governance of innovation within their organisations. Through the use of tools and techniques, participants will understand how to build and validate a new business model, improve organisational readiness to support innovation and create a sustainable innovation capability to drive performance excellence. The use of creativity as a catalyst for achieving high performing teams and transformational business processes will be addressed. The course will also examine the use of competitive intelligence in enabling effective decision-making to target opportunities and accelerate business model innovation.

AIM

To enable senior managers to apply innovation more strategically and systematically to improve business performance and ultimately drive growth.

This programme provides exposure to a range of tools, techniques and processes that enable senior managers to deploy and embed innovation in their organisations.

OVERVIEW

There are five interconnected pieces that a senior manager will need to embrace in order to lock-in innovation within the organisation to create value and competitive market positioning.

Risk / RO/

Risk / RO/

Risk / RO/

Risk / RO/

Royernance

Customer

Enablement
(Tools & Processes)

Processes)

Busniness
Model

Why

Revenue | Growth

Over the two days, the course will include:

This programme has

helped me understand

what other people are doing in innovation. It is

a great way to share best

practice in innovation and

stimulate ideas.

National Grid

- Aligning innovation with business strategy
- Using tools and techniques such as Business Model Canvas, Design Thinking, Value Proposition and Minimum Viable Offer, Value Disciplines, Value Curve Innovation and Blue Ocean Strategy, Empathy Mapping and Customer Journey to develop and assess business case scenarios
- Exploring the impact of markets and industries forces on developing and sustaining innovation
- Developing effective innovation governance
- Identifying and sponsoring innovation projects
- Assessing innovation competencies and ways to develop innovation talent
- Identifying conditions of high performing cultures to facilitate better innovation
- Establishing key performance indicators for your innovation initiatives

• Identifying where innovation could happen (Process, Offering, Finance, Delivery)

• Business Model Canvas (building the business case) and the go-to-market plan

BUSINESS MODEL INNOVATION (WHY)

• Reinventing the business model (the S Curve in different horizons)

ENABLEMENT - TOOLS & PROCESSES (HOW)

· Decision making and visual thinking

• Assessing the Innovation Index

- Design thinking and creativity tools for senior managers
- Clustering and prioritising techniques for new propositions

COMMITMENT TO AN INNOVATION CULTURE

- Active innovation leadership (behaviours and attitudes)
- Enabling an intrepraneurial capability
- Creating core competencies around innovation development
- Forming team-X (transformational teams)
- Recognising innovation intrinsically and extrinsically
- Enabling knowledge capture and management

GOVERNANCE

- Governance structures for innovation investment
- · Responsibility and accountability of innovation leadership
- Innovation pipeline management

Today NEF has shown me how to strategize more in innovation and how to link and embed innovation into a corporate business strategy.

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PROPOSITIONS & INNOVATION PORTFOLIO MANAGEMENT

- · Developing a balanced portfolio (organic or acquisition) using three horizons in relation to goals
- Assessing and shaping the value (created and captured) in relation to innovation investment
- Understanding certainty, timing and risk in the context of innovation portfolio management
- Understanding the types of innovation to shape the portfolio in relation to strategic importance

CROSS-CUTTING THEMES IMPROVEMENT / DIVERSIFICATION

• Blue Ocean strategy to identify areas to improve

RISK

• Defining the appetite for risk

INVESTMENT

• The relationship between market share and market growth opportunity versus the innovation investment and risk.

TALENT

• Spotting and developing innovation talent

TRENDS

• Horizon scanning and trending - FTE Matrix

CUSTOMER

- Listening customer focused innovation
- Improving the customer journey to identify where innovation opportunities lie and where the customer touch points are

TECHNOLOGY AND PARTNER

- Planning and optimising collaborative engagement for innovation (e.g. capability partner and delivery partner)
- Levering IP and connecting the R&D function



FACULTY

Our Innovation Faculty brings together a unique blend of academics, innovation practitioners, entrepreneurs and specialists that share their knowledge and experience with you, thus optimising the value of your engagement.

TUITION

Learning materials, lunch and refreshments will be provided. Upon completion of the programme, participants will be eligible for the Diploma in Innovation Management.

Tuition fees: £1200

DURATION

2 days. For programme dates, please visit our website www.thenef.org.uk/event.

LOCATION

The Programme is held in central London.

Call: 020 8786 3677 www.thenef.org.uk

ABOUT NEF: THE INNOVATION INSTITUTE



NEF: The Innovation Institute is the UK professional body for innovators and a leading provider of SciTech innovation and growth services to business, education and government. Guided by its Innovation Council

(http://www.thenef.org.uk/innovation_council), the Institute influences policy and supports its members, partners and stakeholders to achieve performance excellence and create competitive advantage through accreditation, innovation strategy development and action planning as well as people development and recognition.



OUR MANIFESTO

Championing the people who champion innovation.



OUR INNOVATION JOURNAL

Innovation Review

NEF: The Innovation Institute has been responsible for launching Europe's first innovation skills accreditation programme – IKE (Innovation & Knowledge Exchange) Accreditation. Developed in collaboration with leading international companies and universities, IKE Accreditation is the only accreditation of its kind that assesses an organisation's entrepreneurial culture and the ability of its workforce to think creatively and to share knowledge, thereby enabling organisations to assess the long term impact of innovation within their learning, training and development programmes on their strategic goals.

In addition, NEF provides accreditation of the learning and development functions within all the UK nuclear energy operators (e.g. Magnox, EDF Energy, Sellafield) and their supply chain companies such as Atkins, Areva and Horizon Nuclear Power. Furthermore, NEF is the lead accreditation body for science, engineering and technology education across all the UK colleges. NEF has been a key contributor to the Government innovation strategies and Whitepapers (e.g. Innovation Nation) and led on the development of a number of innovation trailblazer and knowledge and technology transfer programmes.

NEF INNOVATION COUNCIL



















































































